

MLS Sales Statistics
Number of Sales

Big Island		307 296		<11> <3.58%>		3020 3359		339 11.23%	
		MONTH OF		#	%	YEAR		#	%
		December	2011			TO DATE	2011		
		2010	2011	Increase / <Decrease>	Increase / <Decrease>	2010	2011	Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	143	123	<20>	<13.99%>	1508	1619	111	7.36%
	Vacant Land	95	108	13	13.68%	964	1115	151	15.66%
	Commercial	5	2	<3>	<60.00%>	22	20	<2>	<9.09%>
	Condominium	63	63	0	0.00%	522	605	83	15.90%
	Business	1	0	<1>	<100.00%>	4	0	<4>	<100.00%>
PUNA	Residential	48	40	<8>	<16.67%>	521	504	<17>	<3.26%>
	Vacant Land	51	71	20	39.22%	595	668	73	12.27%
	Commercial	2	0	<2>	<100.00%>	4	3	<1>	<25.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	21	15	<6>	<28.57%>	202	194	<8>	<3.96%>
	Vacant Land	5	1	<4>	<80.00%>	46	58	12	26.09%
	Commercial	2	1	<1>	<50.00%>	9	12	3	33.33%
	Condominium	1	2	1	100.00%	33	46	13	39.39%
	Business	0	0	0		1	0	<1>	<100.00%>
NORTH HILO	Residential	1	0	<1>	<100.00%>	10	16	6	60.00%
	Vacant Land	0	1	1	0.00%	7	11	4	57.14%
	Commercial	0	0	0		1	1	0	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	3	5	2	66.67%	30	37	7	23.33%
	Vacant Land	1	2	1	100.00%	15	16	1	6.67%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	6	5	<1>	<16.67%>	52	54	2	3.85%
	Vacant Land	3	1	<2>	<66.67%>	29	31	2	6.90%
	Commercial	0	0	0		1	0	<1>	<100.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	18	16	<2>	<11.11%>	180	214	34	18.89%
	Vacant Land	6	2	<4>	<66.67%>	44	43	<1>	<2.27%>
	Commercial	0	0	0		1	0	<1>	<100.00%>
	Condominium	26	21	<5>	<19.23%>	180	232	52	28.89%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	35	32	<3>	<8.57%>	381	417	36	9.45%
	Vacant Land	6	5	<1>	<16.67%>	86	82	<4>	<4.65%>
	Commercial	0	1	1	0.00%	5	4	<1>	<20.00%>
	Condominium	35	40	5	14.29%	307	325	18	5.86%
	Business	1	0	<1>	<100.00%>	3	0	<3>	<100.00%>
SOUTH KONA	Residential	3	4	1	33.33%	48	56	8	16.67%
	Vacant Land	3	2	<1>	<33.33%>	29	28	<1>	<3.45%>
	Commercial	1	0	<1>	<100.00%>	1	0	<1>	<100.00%>
	Condominium	0	0	0		0	1	1	0.00%
	Business	0	0	0		0	0	0	
KA'U	Residential	8	6	<2>	<25.00%>	84	127	43	51.19%
	Vacant Land	20	23	3	15.00%	113	178	65	57.52%
	Commercial	0	0	0		0	0	0	
	Condominium	1	0	<1>	<100.00%>	2	1	<1>	<50.00%>
	Business	0	0	0		0	0	0	

MLS Sales Statistics**Sales Volume**

91,633,984 77,461,469 <14,172,515> <15.47%> 1,043,083,417 1,034,467,307 <8,616,110> <0.83%>

Big Island		MONTH OF				YEAR			
		December		#	%	TO DATE		#	%
		2010	2011			2010	2011		
				Increase / <Decrease>	Increase / <Decrease>			Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	59,079,001	48,397,622	<10,681,379>	<18.08%>	650,911,129	666,087,536	15,176,407	2.33%
	Vacant Land	9,536,383	6,902,252	<2,634,131>	<27.62%>	181,057,389	135,823,039	<45,234,350>	<24.98%>
	Commercial	2,401,800	2,760,000	358,200	14.91%	9,679,300	12,297,500	2,618,200	27.05%
	Condominium	20,597,800	19,401,595	<1,196,205>	<5.81%>	201,233,599	220,259,232	19,025,633	9.45%
	Business	19,000	0	<19,000>	<100.00%>	202,000	0	<202,000>	<100.00%>
PUNA	Residential	6,457,129	6,764,597	307,468	4.76%	90,733,013	81,063,390	<9,669,623>	<10.66%>
	Vacant Land	1,395,950	1,756,053	360,103	25.80%	19,433,630	19,136,534	<297,096>	<1.53%>
	Commercial	324,400	0	<324,400>	<100.00%>	949,900	2,092,500	1,142,600	120.29%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	7,134,000	3,751,900	<3,382,100>	<47.41%>	60,425,013	55,474,751	<4,950,262>	<8.19%>
	Vacant Land	1,111,000	230,000	<881,000>	<79.30%>	8,392,210	12,462,675	4,070,465	48.50%
	Commercial	477,400	260,000	<217,400>	<45.54%>	3,982,400	4,297,000	314,600	7.90%
	Condominium	86,000	270,000	184,000	213.95%	3,057,033	4,753,813	1,696,780	55.50%
	Business	0	0	0		25,000	0	<25,000>	<100.00%>
NORTH HILO	Residential	156,000	0	<156,000>	<100.00%>	3,569,900	7,187,000	3,617,100	101.32%
	Vacant Land	0	250,000	250,000	0.00%	2,347,000	2,837,000	490,000	20.88%
	Commercial	0	0	0		305,000	448,000	143,000	46.89%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	821,000	3,184,000	2,363,000	287.82%	10,003,329	11,980,959	1,977,630	19.77%
	Vacant Land	65,000	505,000	440,000	676.92%	4,175,000	8,063,000	3,888,000	93.13%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	2,720,000	2,839,500	119,500	4.39%	36,206,300	33,753,850	<2,452,450>	<6.77%>
	Vacant Land	780,000	290,000	<490,000>	<62.82%>	16,335,480	11,432,000	<4,903,480>	<30.02%>
	Commercial	0	0	0		600,000	0	<600,000>	<100.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	7,723,500	10,172,211	2,448,711	31.70%	105,737,719	108,717,731	2,980,012	2.82%
	Vacant Land	1,200,000	1,146,000	<54,000>	<4.50%>	31,283,500	18,575,650	<12,707,850>	<40.62%>
	Commercial	0	0	0		898,000	0	<898,000>	<100.00%>
	Condominium	11,624,700	11,380,250	<244,450>	<2.10%>	86,917,288	106,180,673	19,263,385	22.16%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	32,353,522	18,819,414	<13,534,108>	<41.83%>	317,229,305	326,877,266	9,647,961	3.04%
	Vacant Land	4,526,400	1,926,000	<2,600,400>	<57.45%>	91,607,499	55,425,310	<36,182,189>	<39.50%>
	Commercial	0	2,500,000	2,500,000	0.00%	1,344,000	5,460,000	4,116,000	306.25%
	Condominium	8,667,100	7,751,345	<915,755>	<10.57%>	110,901,278	109,154,746	<1,746,532>	<1.57%>
	Business	19,000	0	<19,000>	<100.00%>	177,000	0	<177,000>	<100.00%>
SOUTH KONA	Residential	749,900	2,144,000	1,394,100	185.90%	14,112,301	23,959,850	9,847,549	69.78%
	Vacant Land	210,000	204,000	<6,000>	<2.86%>	5,267,100	3,576,700	<1,690,400>	<32.09%>
	Commercial	1,600,000	0	<1,600,000>	<100.00%>	1,600,000	0	<1,600,000>	<100.00%>
	Condominium	0	0	0		0	75,000	75,000	0.00%
	Business	0	0	0		0	0	0	
KA'U	Residential	963,950	722,000	<241,950>	<25.10%>	12,894,249	17,072,739	4,178,490	32.41%
	Vacant Land	248,033	595,199	347,166	139.97%	2,215,970	4,314,170	2,098,200	94.69%
	Commercial	0	0	0		0	0	0	
	Condominium	220,000	0	<220,000>	<100.00%>	358,000	95,000	<263,000>	<73.46%>
	Business	0	0	0		0	0	0	

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MLS Sales Statistics
Median Sales Price

Big Island		698,400 1,902,750 1,204,350 172.44%				876,675 872,650 <4,025> <0.46%>			
		MONTH OF		#		YEAR		#	
		December		Increase /	Increase /	TO DATE		Increase /	Increase /
		2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	<Decrease>
ENTIRE	Residential	235,900	287,500	51,600	21.87%	260,000	247,000	<13,000>	<5.00%>
	Vacant Land	22,000	20,000	<2,000>	<9.09%>	28,500	24,900	<3,600>	<12.63%>
	Commercial	169,500	1,380,000	1,210,500	714.16%	305,000	388,250	83,250	27.30%
	Condominium	252,000	215,250	<36,750>	<14.58%>	261,175	212,500	<48,675>	<18.64%>
	Business	19,000	0	<19,000>	<100.00%>	22,000	0	<22,000>	<100.00%>
PUNA	Residential	127,500	139,000	11,500	9.02%	159,800	140,000	<19,800>	<12.39%>
	Vacant Land	18,500	20,000	1,500	8.11%	23,000	20,000	<3,000>	<13.04%>
	Commercial	162,200	0	<162,200>	<100.00%>	162,200	490,000	327,800	202.10%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	310,000	245,000	<65,000>	<20.97%>	270,000	241,000	<29,000>	<10.74%>
	Vacant Land	285,000	230,000	<55,000>	<19.30%>	165,000	195,000	30,000	18.18%
	Commercial	238,700	260,000	21,300	8.92%	317,400	337,500	20,100	6.33%
	Condominium	86,000	135,000	49,000	56.98%	81,000	88,007	7,007	8.65%
	Business	0	0	0		25,000	0	<25,000>	<100.00%>
NORTH HILO	Residential	156,000	0	<156,000>	<100.00%>	317,500	275,000	<42,500>	<13.39%>
	Vacant Land	0	250,000	250,000	0.00%	265,000	295,000	30,000	11.32%
	Commercial	0	0	0		305,000	448,000	143,000	46.89%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	320,000	300,000	<20,000>	<6.25%>	280,000	294,000	14,000	5.00%
	Vacant Land	65,000	252,500	187,500	288.46%	220,000	252,500	32,500	14.77%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	452,500	550,000	97,500	21.55%	447,500	497,500	50,000	11.17%
	Vacant Land	165,000	290,000	125,000	75.76%	300,000	243,250	<56,750>	<18.92%>
	Commercial	0	0	0		600,000	0	<600,000>	<100.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	307,500	453,856	146,356	47.60%	333,000	335,500	2,500	0.75%
	Vacant Land	182,500	573,000	390,500	213.97%	101,000	180,000	79,000	78.22%
	Commercial	0	0	0		898,000	0	<898,000>	<100.00%>
	Condominium	337,500	430,000	92,500	27.41%	380,500	351,500	<29,000>	<7.62%>
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	380,000	346,450	<33,550>	<8.83%>	407,000	370,313	<36,687>	<9.01%>
	Vacant Land	187,600	180,000	<7,600>	<4.05%>	289,500	231,500	<58,000>	<20.03%>
	Commercial	0	2,500,000	2,500,000	0.00%	162,500	1,380,000	1,217,500	749.23%
	Condominium	176,000	153,000	<23,000>	<13.07%>	219,000	170,000	<49,000>	<22.37%>
	Business	19,000	0	<19,000>	<100.00%>	19,000	0	<19,000>	<100.00%>
SOUTH KONA	Residential	260,000	482,500	222,500	85.58%	259,500	315,000	55,500	21.39%
	Vacant Land	35,000	102,000	67,000	191.43%	60,000	82,500	22,500	37.50%
	Commercial	1,600,000	0	<1,600,000>	<100.00%>	1,600,000	0	<1,600,000>	<100.00%>
	Condominium	0	0	0		0	75,000	75,000	0.00%
	Business	0	0	0		0	0	0	
KA'U	Residential	87,625	124,500	36,875	42.08%	145,000	119,000	<26,000>	<17.93%>
	Vacant Land	7,000	10,000	3,000	42.86%	13,000	12,875	<125>	<0.96%>
	Commercial	0	0	0		0	0	0	
	Condominium	220,000	0	<220,000>	<100.00%>	179,000	95,000	<84,000>	<46.93%>
	Business	0	0	0		0	0	0	